

Europass Curriculum Vitae

Personal information

First name(s) / Surname(s) **Rosa M^a Fernandez Otero**
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E-mail rosafdzot@gmail.com; rfernandez@cetmar.org
Nationality Spain
Date of birth 17th June 1972
Gender F

Work experience

Dates Since May 2002
Occupation or position held **Head of Technology Promotion and Transfer Dept.**
Main activities and responsibilities

- Management of the Department's technical and human means and resources. Definition, programming, coordination and management of RTD and Innovation projects (European RTD Framework Programme, Spanish RTD and Innovation Plan, Galicia's RTD and Innovation Plan, among others).
- Identification and assessment of research needs and opportunities, technology foresight and technology watch services focusing the marine and fisheries sectors.
- Fostering networking and promotion of the involvement of third parties (industry, research institutions and other stakeholders) in CETMAR's RTD and Innovation activities.
- Provision of advisory and assessment services for project proposal preparation and applications for funding for regional, national and international scale projects.
- Networks management and enhancement of networking dynamics through Technology Platforms (Galicia's Fisheries TP and European Fisheries Technology Platform, EFTP).

Name and address of employer **Centro Tecnológico del Mar, Fundación CETMAR**
Type of business or sector R&D and Innovation for Fisheries and Marine related activities.

Dates Oct. –Nov. 2009; January 2009 and the same periods in 2010, 2011, 2012 and 2013.
Occupation or position held **Invited professor**
Main activities and responsibilities

- Master Degree on industrial innovation and process optimization. Specific subject: Technology foresight and technology watch.
- Master Degree on Marine environment and fisheries economics, assessment and management. Specific subjects: strategic planning and innovation.

Name and address of employer **University of Vigo**
Type of business or sector Education

Dates 2013
Occupation or position held **External Expert**
Main activities and responsibilities Evaluation of applications to Call PTA International - 2012
Name and address of employer **Spanish National Evaluation and Foresight Agency (ANEP)**
Type of business or sector R&D Administration
Dates 2012
Occupation or position held **External expert**
Main activities and responsibilities Evaluation of Applications to Integrated Programmes for R&D, Call SAESCTN PIIC&DT/1/2011
Name and address of employer **Portuguese Foundation for Science and Technology**
Type of business or sector R&D Administration
Dates Dec. 2003; Feb. 2004; May 2004 and October 2005

Occupation or position held	External Expert
Main activities and responsibilities	<ul style="list-style-type: none"> Assessment of project reports and proposals under MAST and CRAFT instruments, 5th and 6th Framework Programme for R&D and Innovation
Name and address of employer	European Commission
Type of business or sector	Administration

Dates	Feb. 2000 to April 2002
Occupation or position held	Branch office advisor on Technology Transfer and European Funding Programmes
Main activities and responsibilities	<ul style="list-style-type: none"> Regional advisor for the four research institutes CSIC owned in Galicia. Advisory services focused on matters related to Technology Transfer and European R&D funding Programmes, supported and coordinated through CSICs Headquarters.
Name and address of employer	Spanish Council for Scientific Research (CSIC)
Type of business or sector	Research

Dates	July 1996 to February 2000
Occupation or position held	Technology Management Support Personnel
Main activities and responsibilities	<ul style="list-style-type: none"> RTD and Innovation support services to the Park's stakeholders and tenants
Name and address of employer	Galicia's Technology Park (currently TECNOPOLE)
Type of business or sector	Special real state and services for technology and innovation activities

Dates	June-August 2005
Occupation or position held	Trainee
Main activities and responsibilities	Financial and marketing analysis
Name and address of employer	Comercial Feliz Acuña S.A.

Education and training

Dates	1995 – 1996
Title of qualification awarded	MBA (Operational programme)
Principal subjects/occupational skills covered	Business Administration
Name and type of organisation providing education and training	Caixa Nova Business School (Certified by Cardiff Business School)

Dates	1990 – 1995
Title of qualification awarded	BSC Economy
Name and type of organisation providing education and training	Faculty of Economics, University of Santiago de Compostela

Additional training	Numerous short-term courses and seminars on: technology watch, technology transfer, IPR and licensing, project management, EU funding management, science and technology intensive services, etc.
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Personal skills and competences

Mother tongue(s)	Spanish and Galician Language									
Other language(s)	English and French									
Self-assessment										
European level (*)										
Language	Understanding		Speaking				Writing			
	Listening		Reading		Spoken interaction		Spoken production			
Language	E	C1	E	C1	E	C1	E	C1	E	C1
	F	A1	F	A1	F	A1	F	A1	F	A1

(*) [Common European Framework of Reference for Languages](http://www.cedefop.europa.eu)

Social skills and competences	<p>Managing and decision making capacity. Capacity and senior experience in assuming high responsibility commitments and in decision taking.</p> <p>Team work coordination skills and special ability for listening and learning from different perspectives and knowledge fields. Versatility to adapt to different working environments, technical and sectoral areas, etc.</p> <p>Skilled in oral communication to large audiences.</p> <p>Commercial skills specifically in R&D and innovation related business.</p> <p>Specially interested and skilled in applying networking and co-creation in science and innovation contexts.</p>
Organisational skills and competences	<p>Skilled for network encouragement and integration of capacities and for coordinating multidisciplinary teams. Such skills have specially developed when putting them into practice by coordinating large scale consortia and networks to develop R&D and Innovation projects funded by EU, Spanish and Galicia's administrations.</p> <p>Senior background, and specific training in project management.</p> <p>Outstanding skills for knowledge management and competitive intelligence processes</p>
Technical skills and competences	<p>Expert knowledge and senior experience in EU funding for Research, development and innovation activities. Currently delivered a number of training courses and talks regarding Horizon2020 programme.</p> <p>High competence on innovation and R&D management. Wide experience in different programmes and in designing strategies for successful application for public and private funding.</p> <p>Business management capacity related to professional and training background.</p> <p>Training and communication skills (Master Courses at University of Vigo, and a number of internal training activities organised and delivered at CETMAR).</p>
Driving licence	B licence since 1993

Additional information

The following are some references of publications (articles, newsletters and books)

European Fisheries Technology Platform Reports:

“Future Fishing Vessel Technologies”

“Fishing discards: how to teckle The problem from a research and innovation perspective”.

Boletín de Vigilancia Tecnológica en Acuicultura. Fundación OPTI, CETMAR y AINIA. Edita Secretaría General del Mar. (Technology watch periodic newsletters on fisheries and acquaculture technologies)

Claves metodológicas para el diseño de proyectos de I+D+I. CETMAR 2010

(Guidelines document with a selection of key recommendations for the design of. Large scale R&D and Innovation projects.)

Introductory report on: “Effects On Shelfish Industry” (“Workshop for the analysis of the impact of Perkinsosis to the European Shelfish Industry”. Edited by Antonio Villalba. 2007)

“Tecnologías del Mar. El Futuro de las Tecnologías de la Pesca. Tendencias tecnológicas a medio y largo plazo”. Fundación OPTI y CETMAR. 2005. R. Fernández y M.Pérez. (Technology foresight analysis of fisheries and marine related sectors. Book)

“Marketech. Recomendaciones estratégicas para reforzar el nivel de respuesta del sistema gallego de I+D+I a las necesidades del sector marítimo-pesquero”. CETMAR 2006. R. Fernández, M.Pérez y otros. (Analysis of Regional R&D and technology offer focusing the fisheries and marine sectors. Book)

Diagnostics and sectoral strategic plans for canning and fish frozening industries in Galicia. 2007-2013 (Both studies funded by European Fisheries Fund and Xunta de Galicia)

Most relevant and most recent R&D and Innovation Projects and networks

PARASITE risk assessment with integrated tools in EU fish production value chains. Contract No. 312068

<http://parasite-project.eu>

OYSTERECOVER “Establishing the scientific bases and technical procedures and standards to recover the European flat oyster production through strategies to tackle the main constraints” 7th Framework Programme. Contract No. FP7-SME-2008-2-243583. Role: Coordinator (2010-2013)

www.oysterecover.eu

PSE REDES. Proyecto Singular Estratégico. “Mejora de la selectividad y la selección de los artes de pesca para la reducción de los descartes. Desarrollo y posibles repercusiones en el sector extractivo”. Spanish Ministry of Innovation and Science. Role Coordinator. Period 2009-2011

www.pseredes.org

European Fisheries Technology Platform (EFTP). Role: Secretariat. Started in 2009 www.eftp.eu

TECNOPEIXE. Galicia’s Technology Platform on Fisheries. Role: Secretariat. Started in 2007.

www.tecnopeixe.org

PSE – Mar: “Proyecto Singular Estratégico sobre energía marina”. Spanish Ministry of Science and Innovation. Role: participant. Period: 2007-2010 <http://www.energiasmarinas.es/cas/psemar.aspx>

Marketech II. Coordinated action plan for the technological development of the fisheries sector in Galicia. Spanish Ministry of Innovation and Science. Role Coordinator. Period 2006-2010

Marketech: Definition and development of a network under a specific sector’s perspective aiming technology marketing: pilot experience at regional scale for the fisheries sector. Spanish Ministry of Innovation and Science. Role: Coordinator Period: 2002-2005

Last updated: Jan. 2014